

# Financial Review FULLYEAR 2020

11 February 2021

CLARIANT INTERNATIONAL LTD

Rothausstrasse 61 4132 Muttenz Switzerland

what is precious to you?

#### CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Full Year 2020 (unaudited)

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# **Key Financial Group Figures**

Continuing operations				Full year
		2020		2019
	CHF m	% of sales	CHF m	% of sales
Sales	3860	100.0	4399	100.0
Local currency growth (LC):	-5%			
Organic growth <sup>1</sup>	-5%			
Acquisitions/divestitures	0%			
Currencies	-7%			
Gross profit	1 173	30.4	1375	31.3
EBITDA*	578	15.0	461	10.5
EBITDA before exceptional items*	619	16.0	740	16.8
Operating result	298	7.7	165	3.9
Operating income before exceptional items*	350	9.1	444	10.1
Net result from continuing operations	116	3.0	-34	-0.7
Basic earnings per share (CHF/share)	0.28		-0.17	
Adjusted earnings per share (CHF/share)*	0.65		0.87	
Net result total <sup>2</sup>	799		38	
Operating cash flow <sup>2</sup>	369		509	
Discontinued operations:				
Sales	1330		2 127	
Net result from discontinued operations	683		72	
Other key figures total Group:		31.12.2020		31.12.2019
Net debt	1040		1 372	
Equity (including non-controlling interests)	2381		2677	
Gearing	44%		51%	
Return on invested capital (ROIC)**	7%		3%	
Return on invested capital (ROIC) before exceptional items**	8%		9%	
Number of employees	13235		17 2 2 3	

1 Throughout this statement the term "organic growth" is used to mean volume and price effects excluding the impacts of changes in FX rates and acquisitions/divestitures. Total Group, including discontinued operations See Definition of Terms of Financial Measurements on pages 4 and 5.

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\*\* Clariant calculates ROIC by dividing NOPLAT before or after exceptional items by the average net capital employed. NOPLAT is calculated by taking the operating income before or after exceptional items adjusted by the expected tax rate. Net capital employed also considers operating cash and lease liabilities.

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# FINANCIAL DISCUSSION - FULL YEAR

#### **Continuing operations Sales and Net Results 2020**

In 2019, Clariant decided to sell the Masterbatches and Pigments businesses in the continuing effort to upgrade the Group's portfolio to a higher degree of specialization. Hence, these activities were reclassified to discontinued operations and the assets and liabilities pertaining to the two Business Units were reclassified to "assets held for sale" and "liabilities directly associated with assets held for sale". The sale of Clariant's Masterbatches business to Avient Corporation (formerly PolyOne Corporation) was completed on 1 July, 2020.

**Sales** decreased by 5 % organically in local currency. In Swiss francs, sales decreased by 12 %.

**Gross margin** for the full year of 2020 was 30.4 % of sales, compared to 31.3 % recorded in the prior-year period, due to higher restructuring costs in 2020 as well as a slightly less favorable product mix.

**Selling, general and administrative costs** decreased in 2020 to 19.4 % of sales, driven by the provision reversal of CHF 55 million for the competition law investigation by the European Commission, compared to 24.3 % recorded in the prior-year period, driven by the provision for the competition law investigation by the European Commission in the amount of CHF 231 million in 2019.

**Research and development costs** remained at CHF 170 million in the full year of 2020, slightly below the level of the previous year at CHF 173 million.

**Income from associates and joint ventures** of CHF 42 million in the full year of 2020 was above the CHF 33 million recorded in the corresponding period of the previous year.

**Net financial result** improved to CHF -86 million in the full year of 2020, compared to CHF -94 million in 2019, given a decrease in interest expenses on third-party financing and on retirement benefit obligations, which were partially offset by slightly decreased interest income and increased foreign exchange losses.

**Tax expense** of CHF 96 million decreased in 2020, compared to CHF 105 million tax expense recorded in the prior-year period. The effective tax rate for the period was positively impacted by the partial release of the provision for the competition law investigation by the European Commission without tax effect. However, the effective tax rate for the period was negatively impacted by an increased profitability in high-tax jurisdictions, by currency and tax

losses on which no deferred tax assets were recognized and the impact of the US BEAT tax.

**Net result** amounted to CHF 116 million in the full year of 2020 versus a CHF 34 million loss reported in the same period of 2019, whereby the 2019 loss included a CHF 231 million provision for the competition law investigation by the European Commission.

Net result from discontinued operations of CHF 683 million was recorded in 2020, which was positively impacted by the gain on the disposal of the Masterbatches business, compared to CHF 72 million reported in the same period of 2019.

# Balance Sheet Key Figures – December 2020

**Total assets** decreased to CHF 6.933 billion as of 31 December 2020 from CHF 7.979 billion at the end of 2019 mainly due to the disposal of the Business Unit Masterbatches and the subsequent distribution from equity in the amount of CHF 989 million.

**Property, plant and equipment** decreased to CHF 1.628 billion from CHF 1.649 billion at the end of 2019 mainly due to exchange rate differences, depreciation and disposals. This effect was partially offset by investments in a cellulosic ethanol plant in Romania.

**Intangible assets** decreased to CHF 1.238 billion from CHF 1.351 billion at the end of 2019 mainly due to the amortization and exchange rate differences.

**Deferred tax assets** decreased to CHF 160 million from CHF 234 million in the prior year primarily because of the use in disposal transactions of tax assets capitalized on losses carried forward.

**Short-term deposits** decreased to CHF 267 million from CHF 304 million at the end of 2019. They include short-term deposits with an original maturity between 90 and 365 days.

Assets held for sale and liabilities directly associated with assets held for sale amounted to CHF 797 million and CHF 263 million, respectively, as of 31 December 2020. This mainly pertains to the Business Unit Pigments, which continues to be classified as discontinued operations. Additionally, one shareholding valued at equity was reclassified to "assets held for sale".

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**Non-current financial debts** decreased to CHF 1.424 billion at the end of December 2020 from CHF 1.485 billion at the end of December 2019 and **current financial debts** decreased to CHF 398 million at the end of December 2020 from CHF 587 million at the end of December 2019. The decrease in non-current financial debts and in current financial debts are mainly due to the combined effect of several transactions and reclassifications. There were the repayments of the EUR 150 million certificates of indebtedness maturing on 17 April 2020 and of the EUR 212 million certificates of indebtedness maturing on 26 October 2020. New certificates of indebtedness totaling CHF 272 million were launched in May 2020. Certificates of indebtedness in the amount of EUR 55 million and USD 277 million will mature in 2021 and were therefore reclassified from non-current to current financial debts.

**Equity** decreased to CHF 2.381 billion at the end of December 2020 from CHF 2.677 billion at the end of 2019. This was due to the combined effect of the negative currency translation effect of CHF 145 million, a distribution subsequent to the disposal of the Masterbatches business in the amount of CHF 989 million, dividends paid to non-controlling interests amounting to CHF 42 million and the effect of the fair value adjustment on financial assets amounting to CHF 9 million, net of deferred tax. These effects were complemented by the net profit for the period of CHF 799 million; by the positive net impact of CHF 68 million, net of deferred tax, of an actuarial loss on retirement benefit obligations and a gain on return on pension plan assets; and by the positive effect of the cash flow hedge and the net investment hedge amounting to CHF 25 million.

**Net debt** decreased to CHF 1.040 billion at the end of December 2020, compared to CHF 1.372 billion at the end of 2019. This figure includes current and non-current financial debts, lease liabilities, cash and cash equivalents, short-term deposits and financial instruments with positive fair values reported under other current assets, including the part reported under liabilities directly associated with "assets held for sale".

**Gearing**, which reflects net financial debt in relation to equity, including non-controlling interests, decreased to 44 % from 51 % at the end of 2019 as a result of the decrease in net debt.

### **Cash Flow**

**Cash flow** from operating activities before changes in working capital and provisions for 2020 increased to CHF 541 million, compared to CHF 534 million for 2019.

**Working capital and provisions** increased by CHF 57 million in 2020, compared to a decrease of CHF 96 million in 2019. Changes in provisions were marked by the payment of the fine to the European Commission in the amount of CHF 166 million in the fourth quarter of 2020.

**Net cash generated from operating activities** was at CHF 369 million in 2020, compared to CHF 509 million for 2019.

**Investments in PPE** and **investments in intangible assets** were CHF 288 million and CHF 11 million, respectively, in 2020, compared to CHF 273 million and CHF 16 million, respectively, for 2019. Proceeds from the disposal of discontinued operations in the amount of CHF 1.305 billion concern the disposal of the Masterbatches business.

**Financing activities** mainly include proceeds from and repayments of financial debts and lease liabilities, along with the related interest paid and received as well as the distribution to noncontrolling interests. Distributions to the shareholders of Clariant Ltd in the amount of CHF 989 million were made as a result of the disposals of Healthcare Packaging in 2019 and the Masterbatches business in 2020, but also in view of the impending disposal of the Pigments business, which is expected to be completed by the end of 2021.

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# **DEFINITION OF TERMS OF FINANCIAL MEASUREMENTS (UNAUDITED)**

The following financial measurements are supplementary financial indicators. They should be considered in addition to, not as a substitute for, operating income, net income, operating cash flow and other measures of financial performance and liquidity reported in accordance with International Financial Reporting Standards (IFRS).

#### EBITDA

- (Earnings Before Interest, Taxes, Depreciation and Amortization) is calculated as operating income plus depreciation of PPE, plus impairment and amortization of intangible assets, and can be reconciled from the Condensed Financial Statements as follows:

#### **EBITDA** (Continuing)

	Full year
2020	2019
298	165
162	175
11	-
50	54
57	67
578	461
	298 162 11 50 57

#### **EBITDA** before exceptional items

- is calculated as EBITDA plus expenses for restructuring, impairment and transaction-related costs, less impairment and gain/loss on disposals.

### EBITDA before exceptional items (Continuing)

		Full year
CHF m	2020	2019
EBITDA	578	461
+ Restructuring, impairment and transaction-related costs*	119	50
+ Provision for EU investigation	-55	231
- Impairment (reported under Restructuring, impairment and transaction-related costs)	-11	-
+ Gain/ Loss from the disposal of activities not qualifying as discontinued operations**	-12	-2
EBITDA before exceptional items	619	740

#### Operating income before exceptional items

- is calculated as operating income plus restructuring, impairment and transaction-related costs and gain/loss on disposals.

#### Operating income before exceptional items (Continuing)

		Full year
CHF m	2020	2019
Operating result	298	165
+ Restructuring, impairment and transaction-related costs*	119	50
+ Provision for EU investigation	-55	231
+ Gain/ Loss from the disposal of activities not qualifying as discontinued operations**	-12	-2
Operating income before exceptional items	350	444

\* Restructuring, impairment and transaction-related costs 2020: CHF 119 million (2019: CHF 50 million), of which: Cost of goods sold CHF 31 million (2019: CHF 9 million); Selling, general and administrative costs CHF 75 million (2019: CHF 43 million); Research and development expenses CHF 13 million (2019: CHF 2 million income). Selling, general and administrative costs includes a one-off provision in 2020 partial reversal of CHF 55 million (2019: CHF 231 million cost).

\*\* Gain/ Loss from the disposal of activities not qualifying as discontinued operations 2020: CHF 12 million gain (2019: CHF 2 million gain) reported under Selling, general and administrative costs.

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#### Adjusted earnings per share

- is the earnings per share adjusted for the impact of exceptional items, assuming an adjusted income tax rate of 26% for the period.

#### Adjusted earnings per share

		Full yea
CHF m	2020	201
Operating income before exceptional items	350	444
+ Amortization of intangible assets	57	67
+ Finance income	15	23
- Finance costs	-101	- 117
Adjusted income before taxes	321	417
– Adjusted income taxes	-83	- 108
Adjusted net result	238	309
Thereof attributable to non-controlling interests	24	23
Thereof attributable to shareholders of Clariant Ltd	214	286
Weighted average number of shares outstanding	329517644	329594997
Adjusted earnings per share attributable to shareholders of Clariant Ltd (CHF/share)	0.65	0.87

#### Net debt

- is the sum of current and non-current financial debt less cash and cash equivalents, short-term deposits and financial derivatives with positive fair values.

#### Net debt

CHF m	31.12.2020	31.12.2019
Non-current financial debt	1424	1485
+ Lease liabilities	200	217
+ Current financial debt	398	587
<ul> <li>Cash and cash equivalents</li> </ul>	-737	-638
- Short-term deposits	-267	-304
<ul> <li>– Financial instruments with positive fair values</li> </ul>	-5	-4
+ Net debt reported as held for sales	27	29
Net debt	1040	1 372



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# CONDENSED FINANCIAL STATEMENTS OF THE CLARIANT GROUP

### Consolidated balance sheets

ASSETS		31.12.2020		31.12.2019
	CHF m	%	CHF m	%
Non-current assets				
Property, plant and equipment	1628		1649	
Right-of-use assets	204		219	
Intangible assets	1238		1351	
Investments in associates and joint ventures	153		248	
Financial assets	202		218	
Prepaid pension assets	57		41	
Deferred income tax assets	160		234	
Total non-current assets	3642	52.5	3960	49.6
Current assets				
Inventories	534		651	
Trade receivables	577		680	
Other current assets	312		337	
Current income tax receivables	67		104	
Short-term deposits	267		304	
Cash and cash equivalents	737		638	
Total current assets	2494	36.0	2714	34.0
Assets held for sale	797	11.5	1 3 0 5	16.4
Total assets	6933	100.0	7979	100.0
EQUITY AND LIABILITIES		31.12.2020		31.12.2019
	CHF m	%	CHF m	%
Equity	1228		1228	
Share capital Treasury shares (par value)	-9		-10	
Other reserves	-1100		-431	
Retained earnings	2123		1719	
Total capital and reserves attributable to Clariant shareholders	2 120		2 506	
Non-controlling interests	139		171	
Total equity	2381	34.3	2677	33.6
Liabilities				
Non-current liabilities				
Financial debts	1 4 2 4		1485	
Deferred income tax liabilities	18		43	
Retirement benefit obligations	630		673	
Lease non-current liabilities	159		172	
Provision for non-current liabilities	202		164	
Other liabilities	60		68	
Total non-current liabilities	2493	36.0	2605	32.6
Current liabilities				
Trade and other payables	817		875	
Financial debts	398		587	
Current income tax liabilities	262		238	
Lease current liabilities	41		45	
Provision for current liabilities	278		393	
Total current liabilities	1 796	25.9	2138	26.8
Liabilities directly associated with assets held for sale	263	3.8	559	7.0
Total liabilities	4 5 5 2	65.7	5302	66.4
Total equity and liabilities	6933	100.0	7979	100.0

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# **Consolidated income statements**

			Full year
	2020		2019
CHF m	%	CHF m	%
3860	100.0	4399	100.0
-2687	69.6	-3024	68.7
1 173	30.4	1 375	31.3
-747	19.4	-1070	24.3
-170	4.4	-173	3.9
42	1.1	33	0.8
298	7.7	165	3.9
15	0.4	23	0.5
-101	2.6	- 117	2.7
212	5.5	71	1.7
-96	2.5	-105	2.4
116	3.0	-34	-0.7
92		-57	
24		23	
683		72	
666		67	
17		5	
799		38	
758		10	
41		28	
2.02 2.30		0.20	
0.00		0.47	
2.01		0.20	
	3860 -2687 1173 -747 -170 42 298 15 -101 212 -96 116 92 24 683 683 666 17 799 758 41	CHF m     %       3860     100.0       -2687     69.6       1173     30.4       -747     19.4       -170     4.4       42     1.1       298     7.7       15     0.4       -101     2.6       212     5.5       -96     2.5       116     3.0       92     24       683     666       17     799       758     41       0.28     2.02       2.30     0.28	CHF m         %         CHF m           3860         100.0         4399           -2687         69.6         -3024           1173         30.4         1375           -747         19.4         -1070           -170         4.4         -173           42         1.1         33           298         7.7         165           15         0.4         23           -101         2.6         -117           212         5.5         71           -96         2.5         -105           116         3.0         -34           92         -57         24           92         -57         24           23         -117         5           663         67         7           758         10         1           41         28         -0.17           0.28         -0.17         2.02           0.28         -0.17         2.02

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# Consolidated statements of comprehensive income

CHF m	2020	2019
Net result	799	38
Other comprehensive result:		
Remeasurements:		
Actuarial gain/loss on retirement benefit obligations	-38	-316
Return on retirement benefit plan assets, excluding amount included in interest expense	124	219
Fair value adjustment on financial assets	-10	16
Total items that will not be reclassified subsequently to the income statement, gross	76	-81
Deferred tax on remeasurements and fair value adjustment on financial assets	-17	35
Total items that will not be reclassified subsequently to the income statement, net	59	-46
Net investment hedge	26	35
Cash flow hedges	-1	-2
Currency translation differences	-275	-120
Share of other comprehensive income of associates and joint ventures	1	-9
Effect of the reclassification of foreign exchange differences on previously held net investments in foreign entities	130	19
Total items that may be reclassified subsequently to the income statement	- 119	-77
Deferred tax effect	-	-
Total items that may be reclassified subsequently to the income statement, net	- 119	-77
Other comprehensive result for the period, net of tax	-60	-123
Total comprehensive result for the period	739	-85
Attributable to:		
Shareholders of Clariant Ltd	715	-106
Non-controlling interests	24	21
Total comprehensive result for the period	739	-85
Total comprehensive result attributable to shareholders of Clariant Ltd arising from:		
Continuing operations	-27	-142
Discontinued operations	742	36
Total comprehensive result attributable to shareholders of Clariant Ltd	715	-106

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# Consolidated statement of changes in equity

				<b>Other</b> -						Full yea
				Other r	eserves					
	Total share capital	Treasury shares (par value)		Hedging reserves	Cumulative translation reserves	Total other reserves	Retained earnings	Total attributable to equity	Non- controlling interests	Tota equity
CHF m								holders		
Balance 31 December 2018	1 2 2 8	-8	1006	4	-1199	-189	1767	2798	172	2970
Changes in accounting policy <sup>1</sup>						_	1	1	_	1
Balance 1 January 2019	1 2 2 8	-8	1006	4	-1199	-189	1768	2799	172	2971
Net result						-	10	10	28	38
Cash flow hedge				-2		-2		-2		-2
Net investment hedge					35	35		35		35
Remeasurements:										
Actuarial gain/ loss retirement benefit obligations						_	-316	-316		-316
Return on retirement benefit plan assets,						_	219	219		219
excluding amount included in interest expense										
Deferred tax on remeasurements						_	37	37		37
Currency translation differences					-113	-113		-113	-7	- 120
Fair value adjustment on financial assets						_	14	14		14
Share of other comprehensive income of						_	-9	-9		_9
associates and joint ventures							Ū			
Effect of the reclassification of foreign exchange					19	19		19		1
differences on previously held net investments in					15	15		15		
foreign entities										
				-2	-59	-61	-45	-106	21	-8
Total comprehensive result for the period Distributions	-	-	<b>–</b> – 181	-2	-59	-181	-45	- 100	21	-18 <sup>-</sup>
			- 101			- 101		- 101	-20	- 18
Dividends to non-controlling interests							1	- 1	-20	-20
Transaction with non-controlling interests Employee share & option scheme:						-	1	-	-2	
Effect of employee services						_	-1	-1		
		2					-4	-6		-6
Treasury share transactions Balance 31 December 2019	1228	-2 -10	825	2	-1258	-431	1719	2 506	171	2677
Net result	1220	- 10	025	2	-1250	-431	758	758	41	799
				-1		-1	730	-1	41	
Cash flow hedge				-1	26	- 1		26		- 26
Net investment hedge					20	20		20		20
Remeasurements:							20	20		2
Actuarial gain/ loss retirement benefit obligations						-	-38	-38		-3
Return on retirement benefit plan assets,						-	124	124		124
excluding amount included in interest expense										
Deferred tax on remeasurements						-	-18	- 18		- 18
Currency translation differences					-258	-258		-258	-17	-27
Fair value adjustment on financial assets						-	-9	-9		-9
Share of other comprehensive income of						-	1	1		
associates and joint ventures										
Effect of the reclassification of foreign exchange					130	130		130		130
differences on previously held net investments in										
foreign entities										
Total comprehensive result for the period	-	-	-	-1	-102	-103	818	715	24	739
Reclassification to reserves			220			220	-220	-		-
Distributions			-786			-786	-203	-989		-98
Dividends to non-controlling interests						-		-	-42	-42
Effect on disposal								-	-14	-14
Employee share & option scheme:										
Effect of employee services						_	6	6		6
Treasury share transactions		1				_	3	4		4
Balance 31 December 2020	1228	-9	259	1	-1360	-1100	2123	2242	139	2 3 8 1

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<sup>1</sup> The impact of change in accounting policy includes CHF 1 million related to the implementation of IFRS 16.

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# Consolidated statements of cash flows

CHF m Net result Adjustment for: Depreciation and amortization Impairment and reversal of impairment Impairment of working capital	269	<b>2020</b> 799		2019 38
Adjustment for: Depreciation and amortization Impairment and reversal of impairment	269	799		38
Depreciation and amortization Impairment and reversal of impairment	269			
Impairment and reversal of impairment	269			
· · ·			330	
Impairment of working capital	11		-	
	26		21	
Income from associates and joint ventures	-63		-52	
Tax expense	174		140	
Net financial income and costs	66		85	
Gain / Loss from the disposal of activities not qualifying as discontinued operations	-12		-2	
Gain / Loss on disposal of discontinued operations	-768		-48	
Other non-cash items	20		9	
Total reversal of non-cash items		-277		483
Dividends received from associates and joint ventures		44		42
Payments for restructuring		-25		-29
Cash flow before changes in working capital and provisions		541		534
Changes in inventories		84		- 13
Changes in trade receivables		47		-23
Changes in trade payables		-58		-19
Changes in other current assets and liabilities		-15		-66
Changes in provisions (excluding payments for restructuring)		- 115		217
Cash generated from operating activities		484		630
Income taxes paid		-115		-121
Net cash generated from operating activities		369		509
net cash generated nom operating activities		565		505
Investments in property, plant and equipment	-288		-273	
Investments in property, part and equipment	-11		-16	
Investments in financial assets, associates and joint ventures	-2		-4	
Sale of property, plant and equipment and intangible assets	22		-4	
Changes in short-term deposits	34		-283	
	14		-203	
Changes in other financial assets	-9		-2	
Business acquisitions	5		4	
Proceeds from the disposal of associates and financial assets				
Proceeds from the disposal of discontinued operations	1305		295	
Proceeds associated to disposals of activities not qualifying as discontinued operations	13		11	
Net cash provided by/used in investing activities		1083		-254
Purchase of treasury shares	-1		-10	
Distributions to the shareholders of Clariant Ltd	-989		-181	
Dividends paid to non-controlling interest	-42		-20	
Proceeds/ payments associated to transactions with non-controlling interests			-1	
Proceeds from financial debts	288		268	
Repayments of financial debts	-472		-370	
Repayments of lease liabilities	-55		-58	
Interest paid	-60		-79	
Interest paid for leases	-11		-12	
Interest received	16		23	
Net cash provided by/used in financing activities		-1326		-440
		-27		-10
Currency translation effect on cash and cash equivalents				- 10
Currency translation effect on cash and cash equivalents				_105
Currency translation effect on cash and cash equivalents Net change in cash and cash equivalents Cash and cash equivalents at the beginning of the period		99 638		-195 833



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# NOTES TO THE CONDENSED FINANCIAL STATEMENTS (UNAUDITED)

#### 1. Basis of preparation of financial statements

These financial statements are the condensed consolidated financial statements (hereafter "the consolidated financial statements") of Clariant Ltd, a company registered in Switzerland, and its subsidiaries (hereafter "the Group") for the twelve-month period ended on 31 December 2020. The condensed consolidated financial statements, which do not contain all the information that International Financial Reporting Standards (IFRS) would require for a full set of financial statements, have been prepared in accordance with IFRS and with the accounting policies set out in the Clariant Financial Report for the year ended 2020. The accounting policies applied are consistent with the ones applied at year-end 2019.

The consolidated financial statements were approved on 9 February 2021 by the Board of Directors.

The preparation of the condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets, liabilities, and disclosure of contingent liabilities at the date of the consolidated financial statements. If, in the future, such estimates and assumptions, which are based on management's best judgment at the date of the consolidated financial statements, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate in the year in which the circumstances change.

### 2. New accounting standards

The group has applied the following standards and amendments for the first time:

- Amendment to IFRS 3 Definition of a business
- Amendments to IFRS 9, IAS 39 and IFRS 7 Interest rate benchmark reform
- Amendments to IAS 1 and IAS 8 Definition of material
- Conceptual Framework for Financial Reporting (revised 2018)

The amendments listed above did not have any impact on the amounts recognized in prior periods and are not expected to significantly affect the current or future periods.

## 3. Revenue recognized over a period of time

Revenue recognized over a period of time incurred in 2020 amounted to CHF 83 million, compared to CHF 100 million in the prior year. It arose almost exclusively in the Business Area Natural Resources.

# 4. Fair value measurement

IFRS 13, Fair Value Measurement, requires the disclosure of fair value measurements for financial instruments measured at fair value in the balance sheets in accordance with the fair value measurement hierarchy. The fair value hierarchies are defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).
- Level 3: Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

All derivative financial instruments held by the Group at the end of 2020 are classified as "Level 2" as defined by IFRS 13 Fair Value Measurement. The valuation of forward exchange rate contracts is based on the discounted cash flow model, using observable inputs such as interest curves and spot rates. FX options are valued based on a Black-Scholes model, using major observable inputs such as volatility and exercise prices.

Clariant is also the owner of a number of small-scale participations in companies engaged in activities closely related to those of Clariant. These shareholdings are valued at fair value through other comprehensive income using "Level 3" methods to determine the fair value. Their valuation is based on multiples of projected earnings and discounted cash flows. The participations amounted to a total value of CHF 198 million at 31 December 2020, compared to CHF 209 million at the end of 2019 and are reported as part of financial assets. The change in value was mainly driven by the fair value estimation performed in December 2020 and resulted in a decrease of CHF 10 million. The loss on the revaluation, amounting to CHF 9 million net of tax, was recognized in other comprehensive income.

There are no long-term financial liabilities valued at fair value. The fair value of financial liabilities approximates their carrying value, except for the straight bonds. Fair values of straight bonds are determined by quoted market prices (level 1 in the fair value CONDENSED CONSOLIDATED FINANCIAL STATEMENTS Full Year 2020 (unaudited) 11 February 2021 Page 12 of 17



hierarchy) and amounted to CHF 561 million at the end of 2020, compared to their carrying value of CHF 535 million. There were no transfers between the levels in 2019 or 2020.

#### 5. Discontinued operations

In 2019, Clariant announced its intention to sell the Business Units Pigments and Masterbatches and the Business Line Health Care Packaging, which operated as a part of the Business Unit Masterbatches. As a result, these activities were reclassified to discontinued operations in June 2019. Income and expenses of the activities concerned have been reclassified to "discontinued operations" in the consolidated income statement and the assets and liabilities pertaining to these activities have been reclassified to "assets held for sale" and "liabilities directly associated with assets held for sale" in the consolidated balance sheet, according to IFRS 5, Non-current assets held for sale and discontinued operations.

On 31 October 2019, Clariant sold its Healthcare Packaging business to Arsenal Capital Partners, a private equity firm located in New York, USA. The final total consideration of the sale amounted to CHF 312 million including CHF 2 million received in 2020; the proceeds net of cash amounted to CHF 297 million and the after-tax gain to CHF 54 million.

On 1 July 2020, Clariant sold the Business Unit Masterbatches to the US-based Avient Corporation (formerly PolyOne Corporation). The total consideration of the sale net of cash transferred amounted to CHF 1.308 billion; the gain on disposal before tax amounted to CHF 765 million and the after-tax gain amounted to CHF 723 million.

Clariant considers it highly probable that the Business Unit Pigments will be sold within the next twelve months.

Sales from discontinued operations amounted to CHF 1.330 billion in 2020, compared to CHF 2.127 billion in the previous year. The 2020 net result from discontinued operations was a gain in the amount of CHF 683 million resulting mainly from the disposal of Masterbatches, compared to CHF 72 million in the previous year, resulting mainly from the disposal of Healthcare Packaging. In 2020, discontinued operations comprised Pigments for twelve months and Masterbatches for six months, while in 2019 they comprised both Pigments and Masterbatches for twelve months and Healthcare Packaging for ten months.

#### 6. COVID-19

The outbreak of the COVID-19 pandemic has affected the world economy deeply and, as a consequence, also the environment of Clariant and the company itself. Clariant has taken early measures to minimize the COVID-19 impact by ensuring people safety first while supporting its communities and concurrently running business continuity, cash and cost programs. Business continuity could be preserved by stringent safety and contingency measures that allow for very minimal disruption caused by temporary production site closures while cooperating closely with customers and suppliers along the value chains.

Given the overall decline in demand in various industries as a result of the COVID-19 pandemic, Clariant has been negatively impacted by slumps in sales to a varying degree between the Business Units. Management, together with the Business Units, is continuously modeling and assessing the situation and executing stringent cash and cost programs. These cash programs are centrally run and contributed strongly to net working capital efficiency, spend avoidance, cost reductions and operational flexibility. Supply and production plans are quickly adjusted to assure efficient inventory levels. The recoverability of inventories is also assessed to be unchanged compared to the time prior to the COVID-19 crisis due to tight inventory management. Customers are prudently managed and so far, no increase in overdues or defaults was recorded.

The economic development is continuously monitored together with the Business Units and assessed to determine a potential need to adjust the business plans. In the course of 2021 and thereafter, it is expected that the global economy will return to the growth path implied in the Group's mid-term plans. Despite an increased level of uncertainty under the given circumstances, Clariant's balance sheet and liquidity are strong, based on a consistent and prudent financing policy with sufficient financial flexibility. The annual impairment testing procedure revealed no need for impairments.

# 7. Restructuring, impairment and transactionrelated costs

As a result of the most recent economic developments, Clariant has decided to resume its efficiency program. Measures to increase efficiency have been defined, leading to a work force reduction of approximately 600 positions and a reduction of the cost basis in excess of CHF 50 million for the continuing operations over the next two years. Additional measures are implemented to rightsize regional organizations and service units to the reduced size of the Group to avoid remnant costs post the expiration of transitory

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service agreements following the closing of the divestitures of the Masterbatches and Pigments businesses. The rightsizing program foresees a reduction or transfer of approx. 1,000 positions in service and regional structures. An efficiency program was also launched for the Pigments business to reduce above 200 positions and the cost basis, thus enhancing the intrinsic value of the business.

A provision for the efficiency program for continuing operations has been booked in the amount of CHF 49 million and booked to the Business Areas as follows: CHF 12 million to Care Chemicals, CHF 6 million to Catalysis, CHF 19 million to Natural Resources and CHF 12 million to Corporate. In addition, in discontinued operations a provision for the efficiency program has been booked for the Pigments business in the amount of CHF 24 million. For the rightsizing program, a provision of CHF 68 million has been booked to discontinued operations.

In 2020, Clariant recorded restructuring expenses for the continuing operations in the amount of CHF 49 million, impairments in the amount of CHF 11 million and transaction-related costs in the amount of CHF 59 million.

During the same period in the previous year, restructuring, impairment and transaction-related costs pertaining to the continuing operations, amounted to CHF 50 million.

Additionally, in 2019, a one-off provision of CHF 231 million was made for the competition law investigation by the European Commission, which was partially reversed in 2020 for CHF 55 million. Please see Note 8.

# 8. Competition law investigation by the European Commission

In 2017, the European Commission initiated an investigation in the ethylene purchasing sector. Based on the information then available and the resulting assessment of the expected outcome of the investigation, Clariant booked a provision of CHF 231 million for this case in 2019. On 14 July 2020, Clariant was informed by the European Commission that the fine would amount to EUR 156 million or CHF 166 million. As a consequence, the provision was partially reversed for an amount of CHF 55 million in June 2020 and the liability was settled in the fourth quarter of 2020.

#### 9. Repayments of financial liabilities

On 17 April 2020, the certificates of indebtedness issued in 2015 in the amount of EUR 150 million (CHF 162 million) reached maturity and were repaid. On 26 October 2020, certificates of indebtedness issued in 2016 in the amount of EUR 212 million (CHF 229 million) reached maturity and were repaid.

### 10. Launch of new certificates of indebtedness

On 22 May 2020, Clariant issued five certificates of indebtedness with the total amount of EUR 197.5 million and CHF 62.5 million. These certificates have terms of 2 years expiring on 23 May 2022 (EUR 114.5 million and CHF 37.5 million) and 5 years expiring on 22 May 2025 (EUR 83 million and CHF 25 million). While a tranche of CHF 62.5 million has a variable interest of 3 months CHF-LIBOR plus spread that ranges between 1.50 % and 1.80 % and a tranche in the amount of EUR 110.5 million has a variable interest rate of 6 months EURIBOR plus spread that ranges between 1.45 % for a tranche in the amount of EUR 87 million.

# 11. Events subsequent to the balance sheet date

On 1 February 2020, Clariant announced that the Board of Directors recommends to the shareholders of the Company a regular distribution of CHF 0.70 per share. This includes CHF 0.55 per share for fiscal year 2019 and CHF 0.15 per share for 2020. By agreeing to the agenda items of the Board of Directors, the anchor shareholder SABIC withdraws its own proposals for the agenda of the Annual General Meeting, which it sent to the Company at the end of December 2020, which included a special dividend distribution to the shareholders of an amount up to CHF 2.00 per share.

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# 12. Business Area figures (Continuing Operations)

Full year			Sales to 3r	d parties	EBITDA b	efore exce	ptionals			EBITDA
CHF m	2020	2019	% CHF	% LC	2020	2019	% CHF	2020	2019	% CHF
Care Chemicals	1411	1600	-12	-5	274	285	-4	267	282	-5
Catalysis	879	925	-5	1	178	218	-18	168	212	-21
Natural Resources	1 570	1874	-16	-8	244	308	-21	218	305	-29
Business Areas total	3860	4399			696	811		653	799	
Corporate		_			-77	-71		-75	-338	
Total	3860	4399	-12	-5	619	740	-16	578	461	25

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	Operat	ing income	e before exceptionals		Operating	g income	Systematic o	lepreciation of PPE
							and	right-of-use assets
CHF m	2020	2019	% CHF	2020	2019	% CHF	2020	2019
Care Chemicals	206	214	-4	199	211	-6	61	64
Catalysis	108	146	-26	95	140	-32	56	57
Natural Resources	155	211	-27	122	208	-41	64	71
Business Areas total	469	571		416	559		181	192
Corporate	-119	-127		- 118	-394		31	37
Total	350	444	-21	298	165	81	212	229

# 13. Business Area margins (Continuing Operations)

Full year	Sal	les to 3rd parties	EBIT	DA before		EBITDA
		(Share of Total)	exc	eptionals		
in %	2020	2019	2020	2019	2020	2019
Care Chemicals	36.5	36.4	19.4	17.8	18.9	17.6
Catalysis	22.8	21.0	20.3	23.6	19.1	22.9
Natural Resources	40.7	42.6	15.5	16.4	13.9	16.3
Total	100.0	100.0	16.0	16.8	15.0	10.5

		perating income b. exceptionals	Operatir	ng income	
in %	2020	2019	2020	2019	
Care Chemicals	14.6	13.4	14.1	13.2	
Catalysis	12.3	15.8	10.8	15.1	
Natural Resources	9.9	11.3	7.8	11.1	
Total	9.1	10.1	7.7	3.8	

# 14. Discontinued Operations

				Full year
CHF m	2020	2019	% CHF	% LC
Sales	1330	2 127	-37	-32
EBITDA	770	158	n.m.	
- margin	57.9%	7.4%		
EBITDA before exceptional items	141	203	-31	
- margin	10.6%	9.5%		
Net income	683	72		

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# 15. Condensed earnings per share data

		Full year
	2020	2019
Net result attributable to shareholders of Clariant Ltd (CHF m)		
Continuing operations	92	-57
Discontinued operations	666	67
Total	758	10

#### Shares

Number of registered shares at 31.12.2020 and 31.12.2019 respectively	331 939 199	331 939 199
Weighted average number of shares outstanding	329 517 644	329 594 997
Adjustment for granted Clariant shares	1 507 123	882428
Weighted average diluted number of shares outstanding	331 024 767	330 477 425
Basic earnings per share attributable to shareholders of Clariant Ltd (CHF/share)		
Continuing operations	0.28	-0.17
Discontinued operations	2.02	0.20
Total	2.30	0.03
Diluted earnings per share attributable to shareholders of Clariant Ltd (CHF/share)		
Continuing operations	0.28	-0.17
Discontinued operations	2.01	0.20
Total	2.29	0.03

# **16. Finance income and costs**

Finance income		Full year
in CHF m	2020	2019
Interest income	13	15
Other financial income	2	8
Total finance income	15	23
Finance costs		
in CHF m	2020	2019
Interest expense	-72	-96
thereof effect of discounting of non-current provisions	-4	-4
thereof interest component of pension provisions	-10	- 18
thereof interest on lease liabilities	- 11	-12
Other financial expenses	-9	-12
Total finance costs before currency result	-81	-108
Currency result, net	-28	-26
Total finance costs	- 109	-134
thereof reported under discontinued operations	-8	-17
Total finance costs continuing operations	-101	-117

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# 17. Foreign exchange rates

Rates used to translate the consolidated balance sheets (closing rates)	31.12.2020	31.12.2019	Change %
1 USD	0.88	0.97	-9
1 EUR	1.08	1.08	-
1 BRL	0.17	0.24	-29
1 CNY	0.13	0.14	-7
100 INR	1.21	1.35	-10
100 JPY	0.85	0.89	-4

			Full year
Average sales-weighted rates used to translate the consolidated income	2020	2019	Change %
statements and consolidated statements of cash flows			
1 USD	0.94	0.99	-5
1 EUR	1.07	1.11	-4
1 BRL	0.18	0.25	-28
1 CNY	0.14	0.14	-
100 INR	1.26	1.41	-11
100 JPY	0.88	0.91	-3

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# CLARIANT - WHAT IS PRECIOUS TO YOU?

Clariant is a focused, sustainable and innovative specialty chemical company based in Muttenz, near Basel/Switzerland. On 31 December 2020, the company employed a total workforce of 13 235. In the financial year 2020, Clariant recorded sales of CHF 3.860 billion for its continuing businesses.

Clariant's corporate strategy is based on five pillars: focus on innovation and R&D, add value with sustainability, reposition portfolio, intensify growth, and increase profitability.

The company reports in three Business Areas: Care Chemicals, Catalysis and Natural Resources.

www.clariant.com

# **Calendar of Corporate Events**

07 April 2021	Annual General Meeting
29 April 2021	First Quarter 2021 Reporting
29 July 2021	First Half Year 2021 Reporting
28 October 2021	Nine Months 2021 Reporting

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