

First Quarter Figures 2022

Analyst Presentation 15 June 2022

15 June 2022

what is precious to you?

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Disclaimer

This presentation contains certain statements that are neither reported financial results nor other historical information.

This presentation also includes forward-looking statements. Because these forward-looking statements are subject to risks and uncertainties, actual future results may differ materially from those expressed in or implied by the statements.

Many of these risks and uncertainties relate to factors that are beyond Clariant's ability to control or estimate precisely, such as future market conditions, currency fluctuations, the behavior of other market participants, the actions of governmental regulators, and other risk factors, such as: the timing and strength of new product offerings; pricing strategies of competitors; the Company's ability to continue to receive adequate products from its vendors on acceptable terms, or at all, and to continue to obtain sufficient financing to meet its liquidity needs; and changes in the political, social, and regulatory framework in which the Company operates or in economic or technological trends or conditions, including currency

fluctuations, inflation, and consumer confidence, on a global, regional, or national basis.

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First Quarter 2022

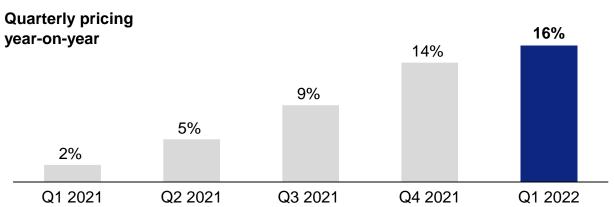


Markedly Stronger Sales Growth in Q1... ...16 % Price Contribution to Top-line Growth of Specialty Portfolio

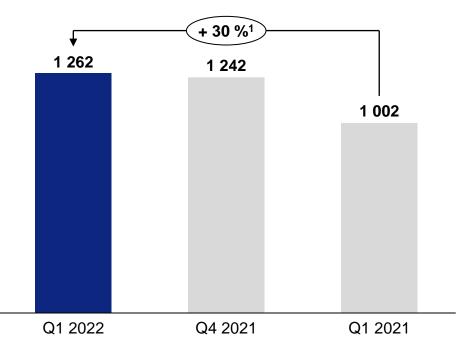
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Q1 sales (continuing operations) up + 30 % in LC¹

- Sales driven by strong growth in Care Chemicals, especially Aviation, Coatings, Crop Solutions, and Personal Care as well as Natural Resources, especially Additives
- Demand remained strong across all businesses and regions
- +14 % volume increase (+10 % organic^{2,3}) / +16 % price contribution
- Continued cost inflation again largely offset by pricing measures
- Organic growth well above pre-COVID-19 level
- Positive sales contribution³ from CISC and Beraca integration almost completed







¹ in local currency; ² core volume growth of 10 %, excluding consolidation of Clariant IGL Specialty Chemicals Private Limited (CISC) and Beraca in Care Chemicals; ³ sales of c. CHF 42 million in Q1 2022



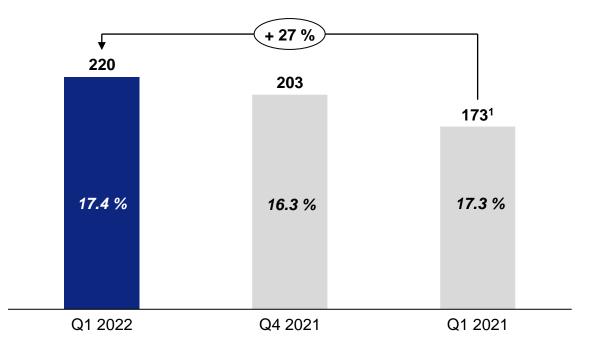
Strong Growth in Q1... ...Delivered Further Profitability Improvement

2

Q1 EBITDA margin increased to 17.4 %

- Q1 EBITDA improved by 10 basis points, driven by operating leverage from higher sales, cost savings, and pricing measures
- Pricing raised to + 16 % to diminish the raw material, energy, and logistics cost inflation
- Accelerated inflationary environment resulted in:
 - Energy cost increasing by c. 38 % (mainly in Europe)
 - Raw material cost continuing to increase by c. 37 %
 - Logistic cost increasing by c. 17 %

EBITDA in CHF m



Executed Strategic Priorities in Q1

Completion of key growth projects

Commissioning of the sunliquid® production plant in Podari, Romania

- Industrial scale of sunliquid[®] process for 2G cellulosic bioethanol production
- Successful technical ramp-up in Q1 2022
- All required permissions received in Q2 2022
- Sales ramp-up in H2 2022

Commissioning of CATOFIN® plant in Jiaxing, China

- Local production capacity for CATOFIN® propane dehydrogenation (PDH) catalyst
- Ramp-up and chemical commissioning concluded in Q1 2022
- First sales contribution expected in Q2 2022

Divestments closed

Pigments and Scientific Design divestments closed

- Pigments divestment closed on 3 January 2022, resulting in net cash inflow of ~ CHF 615 million¹ and a provisional pretax gain on disposal of CHF 168 million
- Divestment of 50 % stake in Scientific Design closed on 14 April 2022, resulting in Clariant net cash inflow of ~ USD 139 million¹ in Q2 2022

5

Focus on savings

Performance programs on track

- Efficiency programs contributed ~ CHF 4 million cost savings in Q1
- Expected FY 2022 EBITDA contribution of ~ CHF 20 million
- On track to achieve total cost savings (efficiency and rightsizing programs) of ~ CHF 110 million by 2025



Upcoming Annual General Meeting and FY 2022 Outlook

6

AGM 2022 on 24 June 2022

- Proposed reelection of Günter von Au as Chairman
- Proposed three new members to the Board of Directors nominated by SABIC
- Recommendation of a regular distribution of CHF 0.40 per share through capital reduction by way of par value reduction
- Proposed KPMG AG as statutory auditor for 2022

7

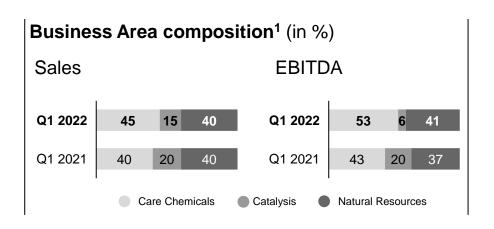
FY 2022 Group guidance confirmed

- Full Year 2022 expectations:
 - Strong LC¹ sales growth driven by particularly strong H1 2022, benefiting from solid end-markets fundamentals
 - Aim to improve y-o-y EBITDA margin level
- Current high uncertainty level as a result of geopolitical conflicts, suspension of business in Russia, and resurgence of COVID-19 in China expected to continue to impact global economic growth and demand in H2 2022



First Quarter 2022 – Group¹ Overview 1/2

in CHF m	Q1 2022	Q1 2021	% CHF	% LC ²
Sales	1 262	1 002	+ 26	+ 30
EBITDA	220	173 ⁴	+ 27	
EBITDA margin	17.4 %	17.3 %		
EBITDA b.e.i. ³	238	178 ⁴	+ 34	
EBITDA b.e.i. ³ margin	18.9 %	17.8 %		
Sales Bridge	Sales + 26 %	Price + 16 %	Volume + 14 %	Currency - 4 %



Accelerating strong sales growth dynamic

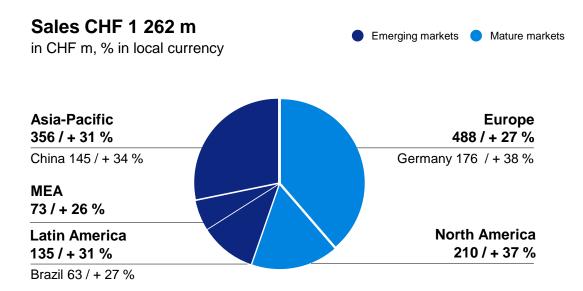
- + 30 % LC² growth due to both higher volumes and increased pricing in Q1
- Strong Care Chemicals (Aviation, Coatings, Crop Solutions, Personal Care) and Natural Resources (Additives); Catalysis slightly lower
- Consolidation of CISC and Beraca in Care Chemicals represented 4 % LC² growth
- All regions contributed to positive development
- Slightly negative currency impact across the Group

EBITDA margin up by 10 basis points

- Absolute EBITDA increased by 27 % versus prior year, and the reported margin rose to 17.4 %
- Operating leverage from very strong volume growth and accelerated pricing measures, which partially offset ongoing cost inflation for raw materials, energy, and freights
- Execution of the efficiency programs⁵ and continued cost discipline

First Quarter 2022 – Group¹ Overview 2/2

Geographic split



- Europe with strong sales growth in Care Chemicals (both Consumer Care and Industrial Applications) and notable expansion in Natural Resources (all Business Units), weaker Catalysis sales
- Growth in Asia-Pacific driven by continued high demand with positive contributions from Care Chemicals (including CISC consolidation) and Natural Resources (Additives, OMS). **China** with a continued robust increase in Catalysis (CATOFIN®) and in Additives
- Strong growth in North America attributable to all Business Areas, especially Catalysis
- Sales growth in Latin America across all Business Areas, in particular in Care Chemicals and Natural Resources (all Business Units)
- Middle East & Africa with strong growth in Care Chemicals and Natural Resources

¹ continuing operations

First Quarter 2022 – Care Chemicals

in CHF m	Q1 2022	Q1 2021	% CHF	% LC¹
Sales	566	404	+ 40	+ 44
EBITDA	130	80 ³	+ 63	
EBITDA margin	23.0 %	19.8 %		
EBITDA b.e.i. ²	132	80 ³	+ 65	
EBITDA b.e.i. ² margin	23.3 %	19.8 %		
Sales Bridge	Sales + 40 %	Price + 23 %	Volume + 21 %	Currency - 4 %

Market Dynamics

- Global industrial demand remained strong
- Increased consumer market dynamics
- Continued raw material cost inflation paired with ongoing supply chain uncertainties

Particularly resounding + 44 % LC^{1, 4} sales growth across all key business lines, underpinned by higher prices and volumes

- **Consumer Care** sales increased in a double-digit range in all three businesses: Personal Care, Home Care, with expansion in Crop Solutions again in the lead
- **Industrial Applications** organic sales rose at a double-digit rate, resulting from continued end-market strength. All key Business Lines contributed to this growth, especially Aviation and Coatings
- All regions reflected significant growth; positive development in Asia boosted by the consolidation of CISC

EBITDA margin improvement of 320 basis points

 Absolute EBITDA up by a resounding 63 %, EBITDA margin 23.0 %. Continued high operating leverage from growth. Active price management counterbalanced raw material cost headwinds, supply chain constraints as well as energy and logistics cost increases

¹ local currency; 2 before exceptional items; 3 restated; 4 30 % sales growth in local currency, excluding c. CHF 42 million in Q1 2022 related to the consolidation of Clariant IGL Specialty Chemicals Private Limited (CISC) and Beraca



First Quarter 2022 – Catalysis

in CHF m	Q1 2022	Q1 2021	% CHF	% LC¹
Sales	185	193	- 4	- 1
EBITDA	14	38 ³	- 63	
EBITDA margin	7.6 %	19.7 %		
EBITDA b.e.i. ²	14	38 ³	- 63	
EBITDA b.e.i. ² margin	7.6 %	19.7 %		
Sales Bridge	Sales - 4 %	Price + 3 %	Volume - 4 %	Currency - 3 %

Market Dynamics

- Continued demand for more sustainable solutions and continued investments in capacity
- Ongoing demand in C3⁴ value chain; Syngas and emission-control demand accelerated
- Continued challenges in supply chains and unprecedented freight cost levels

Slightly lower LC¹ sales as higher prices partially compensated for lower volumes

- Strong sales expansion in Specialty Catalysts, largely counterbalanced weaker Syngas and Petrochemicals sales
- Sales expansion was strong in Asia and North America, in part due to high demand seen in China. Europe reported lower sales in Q1, reflecting the normal project nature of the business

Lower EBITDA margin due to inflation, product mix, continued logistics challenges, and project cost

- EBITDA margin 7.6 % due to: 1) vast and fast inflationary pressure amplified by long project lead times; this was addressed by adjusting relevant pricing, which should generate positive impact in H2 2022; 2) less favorable product mix despite record-high order book, which signifies a marked recovery in H2 2022; 3) continued logistics challenges resulted in delayed deliveries; 4) project cost related to new CATOFIN® production site in China and sunliquid® production plant in Romania
- Record-high order book for H2 2022 with strong fundamentals and additional CATOFIN® capacity in China

¹ local currency; ² before exceptional items; ³ restated; ⁴ propylene



First Quarter 2022 – Natural Resources

in CHF m	Q1 2022	Q1 2021	% CHF	% LC ¹
Sales	511	405	+ 26	+ 31
EBITDA	102	69 ³	+ 48	
EBITDA margin	20.0 %	17.0 %		
EBITDA b.e.i. ²	102	70 ³	+ 46	
EBITDA b.e.i.² margin	20.0 %	17.3 %		
Sales Bridge	Sales + 26 %	Price + 15 %	Volume + 16 %	Currency - 5 %

Market Dynamics

- Ongoing strong demand in global industrial sector, i.e., electrical and electronics (E&E), construction, and automotive
- Continued raw material, energy, and freight cost inflation with supply chain challenges
- Strong demand for sustainable solutions, i.e., in Additives

Notable + 31 % LC¹ sales growth, expansion across all Business Units and regions

- Oil and Mining Services (OMS) sales grew markedly, in a high-twenties percentage range, continuing the sequential quarter-on-quarter improvement, albeit against a weak comparison basis in Oil Services in particular. Growth was strong in all three businesses
- Functional Minerals (FM) sales rose in a low-teen range, supported by expansion in almost all Business Lines (especially Purification and Cargo & Device Protection). Foundry sales increased at a mid-single-digit rate, slightly exceeding absolute Q1 2019 levels (pre-COVID-19)
- Additives (ADD) sales expansion outperformed that of the other Business Units due to extraordinarily strong underlying demand in all regions and in all main end markets, such as electrical and electronics as well as the automotive (e-mobility) and construction sectors

EBITDA margin improvement of 300 basis points, driven by Additives

Absolute EBITDA with a substantial 48 % improvement, EBITDA margin 20.0 % driven by Additives. Strong leverage from growth and pricing measures successfully diminished the impact of higher raw material cost, curtailed material availability, and logistics challenges

¹ local currency; ² before exceptional items; ³ restated



Outlook 2022

Outlook Q2 2022

Care Chemicals

Q2 2022 Outlook:

- Strong y-o-y sales growth in LC,¹ driven by continued pricing measures and CISC and Beraca contributions, compensating for a normalizing sales growth pattern; sequentially lower (seasonality)
- EBITDA margin level improving y-o-y, but sequentially broadly in line, despite seasonality, continued raw material cost inflation; higher logistics, labor, and energy cost

Catalysis

Q2 2022 Outlook:

- Sales slightly below prior year's level and moderate sequential growth in LC¹, partly due to suspension of business with Russia
- EBITDA margin below previous year's level, sequentially only slight improvement in light of continued inflationary environment and continued project effects

Natural Resources

Q2 2022 Outlook:

- Strong y-o-y sales growth in LC,¹ sequentially lower (seasonality), supported by pricing measures in a normalizing growth environment and impacted by the suspension of Russia business
- EBITDA margin on similar level y-o-y, but sequentially lower; impacted by the lagging effect from raw material and labor cost inflation as well as continued high logistics and energy cost

Group

Q2 2022 Outlook:

- Strong LC¹ sales
 growth y-o-y; sequentially
 moderate decline (positive
 seasonality effect in Q1)
- Expecting to improve y-o-y
 EBITDA margin levels,
 sequentially target to be
 broadly in line with Q1 2022
 margin level, especially via
 volume growth, continuing
 pricing actions, and cost
 discipline



Full Year Outlook 2022 Confirmed – Strong Sales Growth; Expecting to Improve EBITDA Margin Levels

External Factors

- Geopolitical conflict impacting global economic growth and consumer demand in H2 in particular
- High inflationary environment to persist in 2022
- Continued risk of rising raw material, energy, and logistics cost/constraints as well as supply chain uncertainties
- Resurgence of COVID-19 in China

FY 2022 Group

- Strong sales growth in LC¹
 based on strong H1, benefiting
 from solid end-markets
 fundamentals
- Expecting to improve year-onyear EBITDA margin levels

Based on the assumption of strong H1 and high uncertainty/risks in the economic environment in H2

Internal Factors

- Continued pricing measures to close gap from lagging
- Ongoing execution of performance programs and cost discipline
- Innovation-driven specialty portfolio
- Ramp-up of growth investments (CATOFIN[®], sunliquid[®]) and contribution from bolt-ons CISC, Beraca, Attapulgite (post closing)
- Suspension of business with Russia

Continued profitable growth and disciplined execution of strategic growth investments towards confirmed 2025 financial targets: Profitable growth (4 – 6 % CAGR), Group EBITDA margin between 19 – 21 %, and a free cash flow conversion of around 40 %



Backup Slides First Quarter Figures 2022

First Quarter 2022 – Sales and EBITDA by Business Area

		Sales to t	hird parties			EBITDA ²
in CHF m	2022	2021	% LC¹	2022	2021	% CHF
Care Chemicals	566	404	+ 44 %	130	80	+ 63 %
margin				23.0 %	19.8 %	
Catalysis	185	193	- 1 %	14	38	- 63 %
margin				7.6 %	19.7 %	
Natural Resources	511	405	+ 31 %	102	69	+ 48 %
margin				20.0 %	17.0 %	
Business Areas Total	1 262	1 002	+ 30 %	246	187	
Corporate	_	_		- 26	- 14	
Total Continuing Operations	1 262	1 002	+ 30 %	220	173	+ 27 %
margin				17.4 %	17.3 %	
Discontinued	0	216	n.m.	160	24	n.m.
Total Group	1 262	1 218	n.m.	380	197	n.m.

¹ in local currency; ² restated, EBITDA before exceptional items Q1 2022 (Q1 2021): Group CHF 238 m / 18.9 % (CHF 178 m / 17.8 %), Care Chemicals CHF 132 m / 23.3 % (CHF 80 m / 19.8 %), Catalysis CHF 14 m / 7.6 % (CHF 38 m / 19.7 %), Natural Resources CHF 102 m / 20.0 % (CHF 70 m / 17.3 %), Discontinued Operations CHF 0 m (CHF 29 m / 13.4 %)

Add Value with Sustainability – Enabling a Sustainable Future

With people passionate about changing the world, leading-edge operations, and innovative solutions



Environmental progress

- Stop climate change with
 SBTi-conforming¹ targets:
 - 40 % CO₂ for scope 1 & 2
 - 14 % for scope 3 by 2030²
 and growing handprint
- Minimize environmental footprint with updated targets on water, wastewater, waste, and NOx



Social progress

- Leading in personal safety – low Lost-Time Accident Rate/DART (Days Away, Restricted, or Transferred)
- Committed to generating positive impact for society with safe and sustainable chemistry



Governance progress

- Establishing the combined
 Group Innovation &
 Sustainability (GIS)
- Implementing new
 governance tools to steer
 CO₂ reduction
- Ensuring the highest compliance standards with an updated Code of Ethics



UN SDGs with highest impact







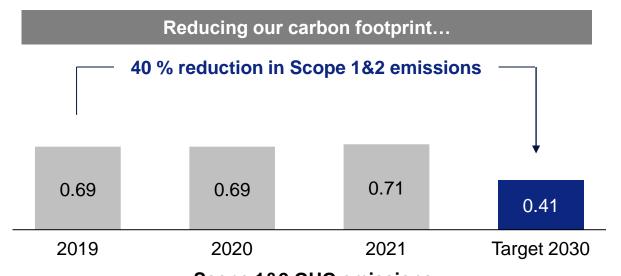






Ambitious Emission Reduction Targets in a Growth EnvironmentRoadmaps toward Targets Defined and in Execution

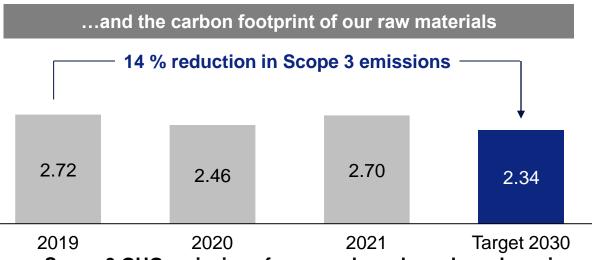






in m tCO₂e, corresponding to +3 % since 2019

- The production volume increase (+8 %) outpaced the Scope 1 & 2 GHG emission increase of +3 % from 2019 to 2021. This development was driven by an accelerated transition to renewables, specifically the switch from coal to biofuel at some sites, and a higher share of green electricity purchased
- Accelerated impact of CAPEX projects for GHG reduction to be expected from 2023 onward due to the execution time required
- 2030 target achievement will rely on energy transition (renewables and green electricity) and energy efficiency measures

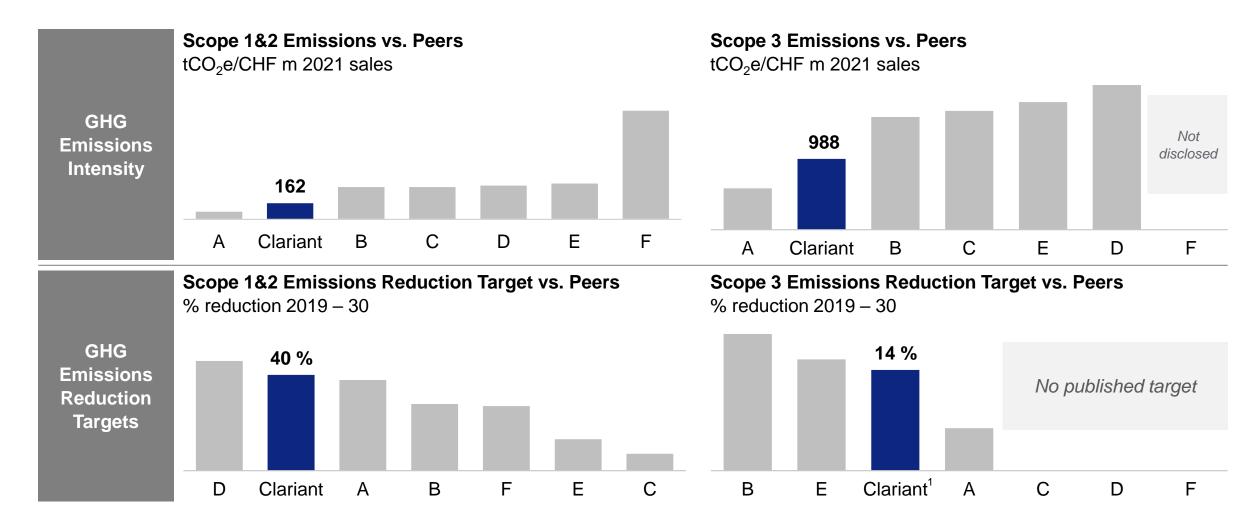


Scope 3 GHG emissions from purchased goods and services in m tCO₂e, corresponding to -1 % since 2019

- Scope 3 GHG emissions from purchased goods and services decreased by -1 % compared to 2019, despite a +8 % volume increase
- This reflects the successful execution of Scope 3 roadmap projects.
 Implementing projects in the pipeline and identifying new reduction opportunities are of high strategic focus across the organization
- 2030 target achievement will rely on broader decarbonization of raw material value chains, including use of alternatives to fossil-based routes (i.e., bio-based) and secondary raw materials (i.e., recycled)

A Leader in Low Carbon Intensity Today and Tomorrow





¹ reduction of Scope 3, Category 1 emissions

Adapting Important Social and Governance Aspects to Support the Holistic Sustainability Transformation

















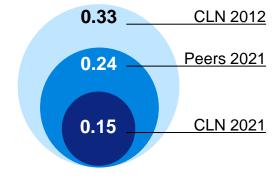
Working together with all business units within the framework of the **Avoiding** Accidents program to continually reduce the number of accidents Group-wide

Safe and Sustainable Chemistry

Committed to generating positive impact for society with safe and sustainable chemistry

Examples include Safebrake[®] Life, a hazard label-free brake fluid, contributing to safety in driving and for everybody using it

















Setting up the Right Structures

Bundling expertise for innovative and sustainable solutions by establishing **Group Innovation & Sustainability (GIS)**

Implementing Effective CO₂ Governance Tools

Integrating CO₂ pricing into CAPEX decision-making and CO₂ performance into short-term incentive plan; Stepwise implementation of TCFD recommendations

Ensuring High Standards

Ensuring the highest compliance standards with an updated Code of Ethics



^{*} Clariant 2021 Continuing Operations; Peers value based on average of Lonza, DSM, AkzoNobel, Umicore, Albemarle, BASF, Evonik, and Clariant

Clariant is Well Recognized as an Industry Leader by Important ESG Ratings and Rankings status as of December 2021

Index / Ranking / Rating	Clariant score / Percentile rank or range	Status		First year of inclusion
Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA	78 / 98 th percentile	DJSI Europe and World Member, Sustainability Yearbook 2021 Member	Sustainability Yearbook Member 2021 S&P Global	2012
SUSTAINALYTICS	81 / 98 th percentile	Leader (compared to industry peers)	3 out of 131 Relative Position	2016
MSCI ∰	AA / Range: AAA to CCC	Second best score	22% 18% 16% 16% 16% CCC S SB SB A A AA AAA	2015
ISS- <mark>o</mark> ekom≯	B- / Top 10 %	"Prime" status and industry leader	Corporate Responsibility Prime rated by ockom r[o]s[o]a[r]c[h	2013
FTSE Russell	3.7 / 80 th percentile	Included in FTSE4 Good Index	FTSE4Good	2015
ecovadis	75 / 99 th percentile	EcoVadis Platinum Award	PATTERIAL TO 2) COVACIO Environment Internations	2012
vigeoeiris	60 / 100 – "advanced"	Included in Ethibel and Euronext indices	EURONEXT Vigeociris NOCCE EUROPE 120	2014
41cpp	Climate: B- / Range: A to D-	Below average compared to global	A B Climate an	nd Water
DRIVING SLETANHAGE ECONOMICS	Water: B- / Range: A to D-	Below average compared to global	c c-	2013

The Executive Committee



Conrad Keijzer
Chief Executive Officer

Responsibilities:

Group Auditing (together with Chairman of the Audit Committee), Group Communications, Group Compliance, Group Human Resources, and Group Legal



Hans Bohnen
Executive Vice President &
Chief Operating Officer

Responsibilities:

Business Line Biofuels & Derivatives, Business Units Catalysts and Industrial & Consumer Specialties, Group Operational Excellence, Group Procurement Services, and the regions Latin America and North America



Bernd Hoegemann
Executive Vice President &
Chief Transformation Officer

Responsibilities:

Business Units Additives, Functional Minerals, and Oil and Mining Services, as well as Corporate Planning & Strategy, Group Innovation & Sustainability, Project Clariant 2021, and the region China and Asia-Pacific



Stephan Lynen
Executive Vice President &
Chief Financial Officer

Responsibilities:

Corporate Accounting, Corporate
Controlling, Corporate Mergers &
Acquisitions, Corporate Tax, Corporate
Treasury, Global Business Services, Group
Finance Services, Group Investor Relations,
Group Information Technology, and the
regions Europe, Middle East & Africa

Calendar of Upcoming Corporate Events

24 June 2022	Annual General Meeting
28 July 2022	Second Quarter / First Half Year 2022 Reporting
27 October 2022	Third Quarter / Nine Month 2022 Reporting
01 March 2023	Fourth Quarter / Full Year 2022 Reporting

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