Welcome to CLARIANT IN INDIA

what is precious to you?
Where we want to go

**OUR VISION**

Clariant is focused on becoming the globally leading company for specialty chemicals and standing out by achieving above-average value creation for its stakeholders.

How we aim to get there

**OUR MISSION**

To bring this vision to fruition, the company builds and maintains leading positions in all its businesses and strives for functional excellence in innovation, commercialization, and operations as a defining part of its corporate culture. Clariant’s vision is supported by its mission to create value by appreciating the needs of:

- **customers** – by providing competitive and innovative solutions;
- **employees** – by adhering to corporate values;
- **shareholders** – by achieving above-average returns;
- **the environment** – by acting sustainably.

How we put appreciation into practice

**OUR CORPORATE VALUES**

Cultivating a corporate culture that balances business performance, social commitments, and environmental targets while also supporting stakeholder priorities is essential to generate value and sustainable growth.

Therefore, appreciation is embedded throughout the company’s culture and corporate values, defining the expectations of employee behavior and building the company’s reputation and brand.

These values include:

**DRIVE FOR EXCELLENCE**
Clariant establishes the highest standards to profitably meet customer needs while aspiring to achieve even more.

**DISCIPLINED PERFORMANCE MANAGEMENT**
People at Clariant set, and ask for, clear direction and challenging but achievable targets. They give, and invite, open feedback on measured progress.

**DELIVER TO PROMISE**
Clariant counts on motivated employees who fully leverage their capabilities and do not over-promise or under-deliver.

**COURAGEOUS AND DECISIVE LEADERSHIP**
Clariant chooses the right people for the right jobs, supporting risk-taking and accepting failure while learning from results.

**LIVED APPRECIATION**
People at Clariant acknowledge strength, advise on areas for improvement, acknowledge outstanding contributions, and celebrate success.

**CORPORATE RESPONSIBILITY**
People at Clariant attend to the welfare of all stakeholders, protect the environment, and respect communities. They live Clariant’s Code of Conduct and never shortcut a safety procedure.
That’s Clariant

SPECIALTY CHEMICALS
THAT CREATE VALUE

As one of the world’s leading specialty chemical companies, Clariant contributes to value creation with sustainable and innovative solutions for customers from many industries. Our R&D is focused on addressing the key trends of our time. These include energy efficiency, renewable raw materials, emission-free mobility, and conserving finite resources.

Clariant groups its businesses into three Business Areas: Care Chemicals, Catalysis and Natural Resources.

Headquartered in Muttenz near Basel, Switzerland, Clariant is represented by 118 production sites worldwide and employs more than 17,223 people globally.

SALES BY REGION
In CHF m, Total 2019: 4399 (continuing operations)

Clariant
BUSINESS AREAS

CARE CHEMICALS
INDUSTRIAL & CONSUMER SPECIALTIES
NEW BUSINESS DEVELOPMENT

CATALYSIS
CATALYSTS
BIO FUELS & DERIVATIVES

NATURAL RESOURCES
OIL & MINING SERVICES
FUNCTIONAL MINERALS
ADDITIVES

PLASTICS & COATINGS
PIGMENTS

PERFORMANCE 2019

GROUP SALES
4399
in CHF m (from continuing operations)

EBITDA MARGIN
15.7%
after exceptionals from continuing operations

PRODUCTION SITES
118
worldwide

PEOPLE
17223
employees (FTE)

OUR WAY TO MEET OUR OBJECTIVES

1
FOCUS ON INNOVATION AND R&D

2
ADD VALUE WITH SUSTAINABILITY

3
REPOSITION PORTFOLIO

4
INTENSIFY GROWTH

5
INCREASE PROFITABILITY

PEOPLE EXCELLENCE
Clariant
MILESTONES

2020
» Divestment of Masterbatches Business

2019
» Inauguration of new TC CPC Plant in Cuddalore
» Inauguration of Zero Liquid Discharge WWTP in Bonthapally
» Divestment of Healthcare Packaging business

2018
» Formal inauguration of Healthcare Packaging plant in Cuddalore

2017
» Production operations starts at Healthcare Packaging plant in Cuddalore

2016
» Acquisition of personal care portfolio of Vivimed Labs completed
» Groundbreaking ceremony of new Healthcare Packaging plant at Cuddalore

2015
» Acquisition of black pigments portfolio of Lanxess
» Inauguration of new manufacturing site for Masterbatches at Vashere

2014
» Inauguration of Regional Innovation Center – India
» Inauguration of new HQ in India at Airoli, Navi Mumbai
» Inauguration of new Mining Services Lab in Roha
» Expansion of Pigments Preparation plant in Roha
» Shared Services Center India established
» Acquisition of Plasticmix Industries

2013
» Divestment of five businesses

2011
» Acquisition of Italtinto SRL
» Acquisition of Süd-Chemie

2009-10
» Restructuring

2006
» Acquisition of Ciba Masterbatches

2001
» Clariant Masterbatches begins manufacturing in India

2000
» Acquisition of BTP

1997
» Acquisition of Hoechst Specialty Chemicals

1995
» Clariant spin off and IPO in Switzerland

1978
» Roha plant commissioned

1977
» Cuddalore plant incorporated

1947
» Sandoz Products Ltd begins operations in India

1886
» Foundation of Sandoz
Add value with SUSTAINABILITY@CLARIANT

CLARIANT HAS MADE A CLEAR PLEDGE TO SUSTAINABILITY IN ITS BRAND VALUES AND STRATEGY.
For Clariant, sustainability means value creation for all its stakeholders through outstanding economic, environmental and social performance.

**PLANT: How Clariant operates its facilities and handles its products.**
Operational efficiency and environmental protection make business sense.

**PEOPLE: How Clariant takes care of its people and engages with communities and society.**
Taking care of and developing people and communities to ensure their contributions to a sustainable company and a thriving society.

**PRODUCTS: How Clariant steers the portfolio and product development.**
The Portfolio Value Program (PVP) supports the steering of the product portfolio towards sustainability and brings forward EcoTain® solutions, the company’s contribution to a sustainable future.

**PARTNER: How Clariant works and cooperates with its business partners.**
Sustainability does not stop at the boundaries of operations or products – it grows partnerships.

It reduces the environmental footprint of its operations and products.

Environmental Targets:
- (-30%)
- (-35%)
- (-40%)

Open Innovation
CLARIANT IN INDIA

Clariant is a focused, sustainable and innovative specialty chemical company based in Muttenz, near Basel/Switzerland. On 31 December 2019, the company employed a total workforce of 17,223. In the financial year 2019, Clariant recorded sales of CHF 4.399 billion for its continuing businesses. The company reports in three business areas: Care Chemicals, Catalysis and Natural Resources.

Clariant’s corporate strategy is based on five pillars:
» focus on innovation and R&D
» add value with sustainability
» reposition portfolio
» intensify growth
» increase profitability

Clariant in India, headquartered in Navi Mumbai, operates in the business areas of Care Chemicals (BU Industrial & Consumer Specialties and New Business Development), Plastics & Coatings (BU Pigments), Natural Resources (BU Functional Minerals, BL Mining Services and BU Additives) and Catalysis (BU Catalysts and Biofuels & Derivatives). The company has manufacturing units at several locations in India, spread across Roha in Maharashtra; Cuddalore in Tamil Nadu; Nandesari in Gujarat; Nagda in Madhya Pradesh; Bonthapally in Telangana and Edayar in Kerala.

With dedicated Application Centers and a state-of-the-art Regional Innovation Center (RIC) in India, the company aims to co-create tailor-made solutions for the industry. The RIC is part of Clariant’s Global Innovation Network.

Clariant in India is actively engaged in various community initiatives and has adapted a strategy to focus on the following key areas:

1. Focus on chemistry for next generation and help build future talent in industry
2. As Environment, Safety and Health are top priorities for Clariant, we would extend these initiatives to the community
3. We consider that women are a catalyst of change in the society and hence we have to ensure that we educate the girl child and support to empower women by helping them develop alternative skills

BUSINESS ENTITIES IN INDIA

» Clariant Chemicals (India) Ltd, is a public listed company with 51% of the shares held by Clariant International and its group companies. This entity includes the Pigments businesses

» Clariant India Ltd, is a 100% subsidiary of Clariant AG, which includes the businesses: Additives, Functional Minerals, Industrial & Consumer Specialties and Mining Services

» Clariant’s Catalysts business in India is present as a JV with Sud-Chemie India Pvt Ltd and Clariant International
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